

FAQ:

- 1) Q: What is Bumiputera, Women and Youth Exporters Development Programme (BWYEDP)?

A: Bumiputera, Women and Youth Exporters Development Programme (BWYEDP) is an inclusive programme targeting new-to-export and export-ready companies to be nurtured to explore international markets, as well as, to create a pool of competitive and resilient exporters. BWYEDP offers assistance and support programmes for a period of 3 years to selected companies to ensure competitiveness and sustainable presence in overseas market expansion.

- 2) Q: What are the eligibility requirements to apply for this program?

A:

Bumiputera	Women	Youth
Small and Medium Enterprises (SMEs)	Small and Medium Enterprises (SMEs)	Small and Medium Enterprises (SMEs)
Locally incorporated Sdn Bhd Company under the Companies Act 1965	Locally incorporated Sdn Bhd Company under the Companies Act 1965	Locally incorporated Sdn Bhd Company under the Companies Act 1965
At least 51% equity is owned by Bumiputera	At least 51% equity is owned by Women	At least 51% equity is owned by Youth (20-40 years old)
CEO/Managing Director should be Bumiputera	CEO/Managing Director should be Women	CEO/Managing Director should be Youth
At least 3 years in operation & have domestic market presence	At least 3 years in operation & have domestic market presence	At least 3 years in operation & have domestic market presence
Registered with MATRADE	Registered with MATRADE	Registered with MATRADE

- 3) Q: Are companies required to register as MATRADE Members?

A: Yes, MATRADE membership is mandatory as prerequisite to the programme.

Companies can apply for MATRADE membership through the following link:

<https://www.matrade.gov.my/en/export-to-the-world/online-services/register-as-matrade-member>

- 4) Q: What if my application is unsuccessful?

A: Companies are encouraged to reapply for the subsequent year's intake.

- 5) Q: Am I able to qualify for multiple categories?
A: Any categories to be offered will be determined by MATRADE's BWYEDP Selection Committee. The company will only be considered for one category only.
- 6) Q: Is there any difference in benefits for the three (3) categories?
A: No difference. All categories will enjoy the same benefits.
- 7) Q: What are the benefits that company obtain from this programme?
A: Selected companies will enjoy the following benefits:
- Participation in three (3) international trade promotion activities per year
 - Participation in Export Training Programmes (seminars, workshops and export training) organized by MATRADE
 - Complimentary participation in the Malaysian Export Exhibition Center (MEEC) located at MATRADE for one (1) year during programme tenure.
- 8) Q: Is it possible for my company to claim the cost of participation in export promotional activities under BWYEDP if it has already been applied under other facilities such as Market Development Grant (MDG)?
A: Company cannot submit multiple claims for the same activity under both programmes (eg: WEDP & MDG). Only one claim will be processed.
- 9) Q: If a company is qualified for the programme, how long will it take for the approval process after the company submitted application?
A: The summary of the process flow are as follows:
- Document Received: The Secretariat reviews the documents within five (5) working days
 - Assessment Visit: April – June
 - Results after assessment visit: September onwards
- 10) Q: If the company is unable to utilise the grant for the first year, will the balance of the grant be carried forward to the next year?
A: Participation in three (3) Export Promotion Activities in the current year will be facilitated under this programme. Unutilised yearly allocation will not be carried forward to the following year.